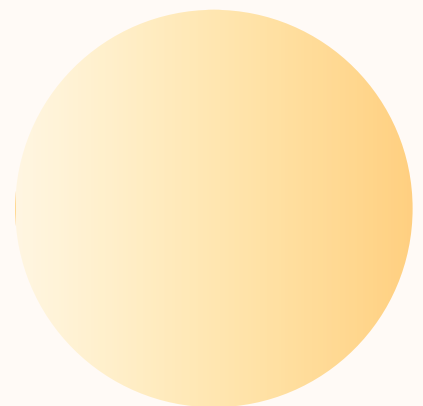




# **MASTERCLASS ON MEDIATION & MEDIATION ADVOCACY**

**A PROPOSAL FOR LAWYERS  
AND IN-HOUSE COUNSEL**





## Introduction



Troubled by the excessive delays, congestion, cost, slowness and lack of access to justice that has bedeviled the Nigerian court system for years as well as the constantly increasing need to promptly settle commercial disputes, **FOTEFA MEDIATION ACADEMY** was established in **2017** as a bespoke Mediation Training Academy primarily focused at promoting amicable resolution of disputes and training participants in the business and practice of settling disputes and having a cost benefit approach to conflict.



Given the increasing recognition of Alternative Dispute Resolution (ADR) mechanisms in Nigeria's legal landscape, it is imperative that lawyers develop a sound working knowledge of mediation and mediation advocacy.

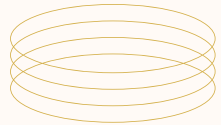
We are pleased to propose a **specialized masterclass for the lawyers in your organization**. This session aims to equip legal practitioners with practical and theoretical insights into mediation and how to effectively advocate for clients in mediation settings.



# OBJECTIVES OF THE MASTERCLASS

The proposed masterclass will ▼

- Provide a comprehensive understanding of the principles and processes of mediation
- Enhance lawyers' ability to represent clients effectively in mediation
- Foster a culture of dispute resolution through mediation within the legal community
- Improve the negotiation and advocacy skills of participating lawyers
- Introduce international best practices in mediation advocacy



# TARGET AUDIENCE

This masterclass is designed for: ▼

- Legal practitioners across various fields
- In-house counsel and corporate legal advisors
- Members of the judiciary and government agencies interested in ADR
- Law firm associates and senior partners keen on expanding their mediation practice





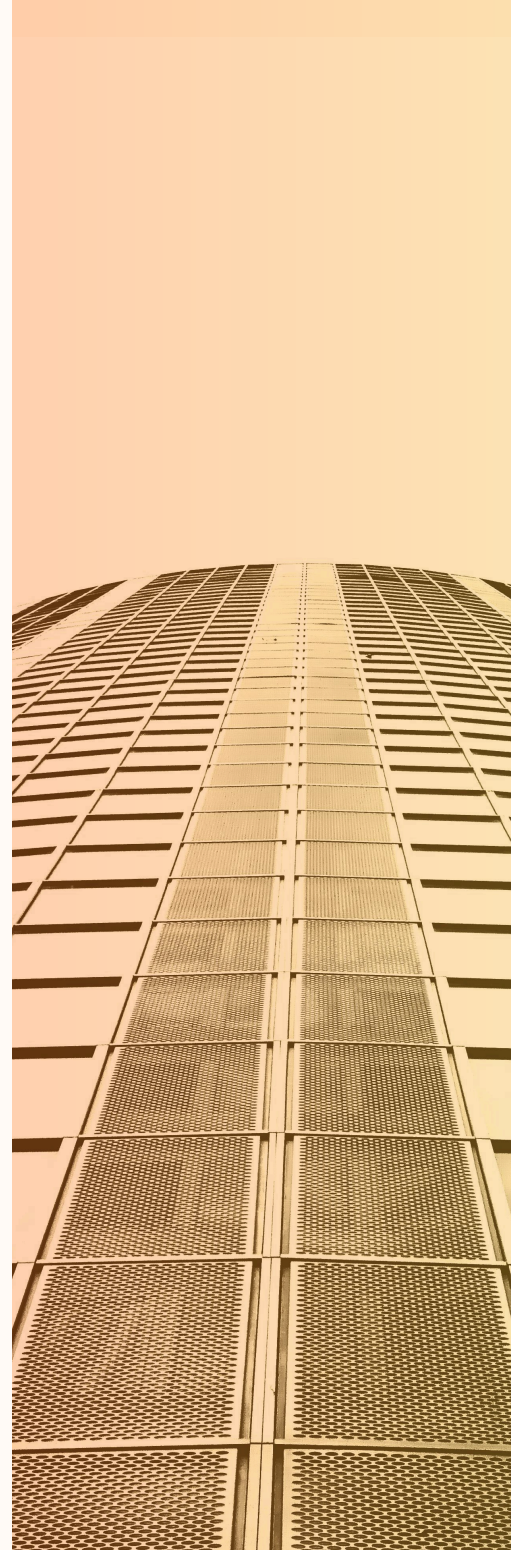
## PROPOSED FORMAT & CURRICULUM



The masterclass will be a full-day intensive session or a two-day workshop, delivered in an interactive and practical manner.

### Key Topics to be chosen from:

- The Future of Mediation in Nigeria's Legal System
- The Cost Benefit Analysis of Amicable Resolution of Conflict
- Mediation: The Lawyer's Secret Code
- Starting and Growing a Mediation Practice
- The Role of Lawyers in Mediation
- The Business & Practice of Mediation
- Online Dispute Resolution: The Future Of ADR
- Mediation: An Effective Tool for Dispute Resolution
- The Synergy of Mediation and Emotional Intelligence as An Effective Means of ADR
- Mediation: An Effective ADR Tool for Small and Medium Scale Enterprises







# METHODOLOGY

During this immersive masterclass, we will employ the following:



**Expert-led lectures** by experienced mediators and ADR professionals.



**Interactive sessions** for real-time engagement.



**Q&A sessions** to address specific concerns of participants.





# LEAD FACILITATOR

**FOLA ALADE, ESQ., ASCMA  
(UK), IADT (UK), FADRS,  
NOTARY PUBLIC**

Notary Public | Commercial Law & Dispute  
Resolution Expert | Certified Mediator



## CAREER PROFILE

Founder/Principal  
Partner at FOTEFA  
PARTNERS LP) and  
FOTEFA MEDIATION  
ACADEMY.

## RENOWNED TRAINER & SPEAKER

Specializes in capacity-  
building programs on:

- Mediation & ADR(, Commercial, Workplace)
- Negotiation Advocacy(Maritime-Specific Skills)
- Emotional Intelligence
- Conflict Resolution & Interpersonal Dynamics

## KEY ROLES & ACCREDITATIONS

UN Global Mediator|  
Fellow, World Mediation  
Organization (WMO) & ADR  
Society of Nigeria

Panel Neutrals - Court of  
Appeal (Lagos/Port  
Harcourt/Abuja), Federal  
High Court (Lagos/Abuja),  
LMDC, NCC-DRC, NDIC,  
and other prestigious  
institutions.



## **LOGISTICS & SUPPORT**



To ensure a seamless event, we propose collaboration on the following:

- > Venue arrangements
- > Participant registration and communication
- > Provision of training materials and resources
- > Certificates of participation

## **Conclusion**

This masterclass presents an opportunity to equip Lawyers with essential mediation and mediation advocacy skills.

We are confident that this session will contribute significantly to their professional development and the overall growth of ADR in Nigeria.







## Get In Touch

For more information, bookings, or a personalized proposal, contact us:

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